

ABC PRIVATE INCENTIVE OFFER WITH GENERAL MOTORS FOR ABC MEMBERS

2019 and 2020 MODEL YEAR VEHICLES

EFFECTIVE DATES: DELIVERED VEHICLES JANUARY 7, 2020 THROUGH JANUARY 4, 2021

DEALERS: FOR COMPLETE DETAILS, REFER TO ADMINISTRATIVE MEMO 20-36CB.

ABC ELIGIBLE MODELS: NEW AND UNUSED 2019 and 2020 MY GM PASSENGER CARS AND LIGHT TRUCKS LISTED BELOW.

ALLOWANCES:	RETAIL <u>DELIVERIES</u>	FLEET <u>DELIVERIES</u>
BUICK:		
ENCLAVE (excludes 1SV)	\$500	\$1,000
ENCORE (excludes 1SV)	\$500	\$500
CHEVROLET:		
COLORADO (excludes 2SA)	\$500	\$500
CRUZE (excludes 1SM) (2019 only)	\$500	\$500
EQUINOX (excludes 1SM)	\$500	\$500
EXPRESS	\$500	\$1,000
IMPALA	\$500	\$500
LOW CAB FORWARD	\$500	\$500
MALIBU (excludes 1VL)	\$500	\$500
SILVERADO	\$500	\$1,000
SILVERADO MD	\$500	\$1,000
SUBURBAN (excludes L96)	\$500	\$1,000
TAHOE	\$500	\$1,000
TRAVERSE (excludes 1L0)	\$500	\$1,000
GMC:		
ACADIA (excludes 1SV)	\$500	\$1,000
CANYON (excludes 2SA)	\$500	\$500
SAVANA	\$500	\$1,000
SIERRA	\$500	\$1,000
TERRAIN (excludes 2SA)	\$500	\$500
YUKON/YUKON XL	\$500	\$1,000

ANY MODEL NOT LISTED ABOVE IS NOT ELIGIBLE FOR The Private offer.

CHARGEBACK CRITERIA: ALL MONIES PAID THAT DO NOT MEET THE PROGRAM REQUIREMENTS WILL BE CHARGED BACK.